



ACT! 2008 Solutions
Feature Comparison Chart

	Sage 50 ACT!	Sage 50 ACT! Premium	Sage 50 ACT! Premium for Web
Organize contacts and leads			
Contact details, notes and history, appointments and to-do items, documents, and opportunities	✓	✓	✓
Documents and document shortcuts	✓	✓	✓
60+ pre-defined fields	✓	✓	✓
Prevent and eliminate duplicate Records	✓	✓	✓*
Virtually unlimited date-and time-stamped Notes and History	✓	✓	✓
Notes and History shared between Contacts	✓	✓	✓
Company Records with Contacts linked to Companies	✓	✓	✓
Groups with 15 levels of hierarchy (14 Subgroups)	✓	✓	✓
Consistent Labels within Groups and Companies	✓	✓	✓
Duplicate Checking for Groups and Companies	✓	✓	✓
Group and Company Hierarchy	✓	✓	
Advanced Queries for Groups and Companies	✓	✓	✓
List Edit Mode	✓	✓	
Manage daily responsibilities			
Calls, meetings, and to-dos	✓	✓	✓
Multiple calendar views including Daily, Weekly, and Monthly	✓	✓	✓
Calendar pop-ups	✓	✓	✓
Activity alarms and automatic rollover of activities	✓	✓	✓
Activity conflict notification	✓	✓	✓
Recurring activities	✓	✓	✓
Activity Series	✓	✓	✓*
Group scheduling		✓	✓
Outlook calendar sync	✓	✓	
View global events	✓	✓	✓
Track sales opportunities			
Built-in ACT! sales process or customize to suit your specific needs	✓	✓	✓*
Opportunity list view, with filter for Users, Estimated Close Date, Status, Sales Stage, Amount, or Probability of Close.	✓	✓	✓
Customizable opportunity field names and types with drop-down lists		✓	✓*
Generate and import Product List	✓	✓	✓*
Instant quotes	✓	✓	
Graphical sales pipeline with drill down to see opportunity details	✓	✓	✓
Pre-formatted Sales reports	✓	✓	✓
Export to Excel®	✓	✓	✓
Multiple Contacts per Opportunity	✓	✓	✓
Opportunity List Details	✓	✓	✓
Opportunity Date Fields		✓	✓
Communicate more effectively			
ACT! E-mail Client integrated with Outlook®, Outlook Express®, or Lotus Notes®	✓	✓	
Direct integration with Outlook	✓	✓	✓
Use ACT! as Outlook Address Book	✓	✓	✓
Create ACT! Contact from Outlook e-mail	✓	✓	
Attach Outlook e-mail to ACT! Contacts	✓	✓	✓

	Sage 50 ACT!	Sage 50 ACT! Premium	Sage 50 ACT! Premium for Web
Communicate more effectively (continued)			
History of all customer correspondence	✓	✓	✓
Last Communication fields	✓	✓	✓
Built-in word processor – tables, HTML images, spell checking, and more, or use Word	✓	✓	✓
Pre-formatted templates – e-mails, letters, and memos	✓	✓	✓
Mail Merge with letter or e-mail to a contact or a group of contacts	✓	✓	✓
Validate and correct addresses during Mail Merge	✓	✓	✓
Gain business insight			
Look-ups and Keyword Search	✓	✓	✓
Look-up Contacts by access		✓	✓*
Numeric look-ups such as greater than or less than queries	✓	✓	✓
40 standard reports including Phone Lists, Activity Reports, Referral Source, Sales Summaries, and more	✓	✓	✓
ACT! Dashboard	✓		
ACT! Premium Dashboard		✓	✓
Report Designer	✓	✓	✓*
Report on activities by user		✓	✓
Customizable Priority, Activity, and History types	✓	✓	✓*
Field types – Picture, Yes/No, Memo, E-mail	✓	✓	✓*
Layout Designer	✓	✓	✓*
Customizable drop-downs; utilize multi-select values	✓	✓	✓
Customizable navigation bar	✓	✓	
Accommodate large teams			
Scalability to accommodate large teams of users		✓	✓
Five security levels	✓	✓	✓
Custom user permissions		✓	✓
View team memberships		✓	✓*
Automatic database sync, backup, and maintenance		✓	✓*
Password rules	✓	✓	✓*
Silent Install		✓	
Company Security	✓	✓	✓
Group and Company Security		✓	✓
Access while mobile or remote			
Anytime, anywhere access with ACT! Premium for Web			✓
20 templates designed for popular paper organizers for printed schedules	✓	✓	✓
Print any ACT! calendar template with the contact phone number	✓	✓	✓
Citrix® or Terminal Services support	✓	✓	✓
Synchronize Palm OS®	✓	✓	
Windows® Mobile 5.0	✓	✓	
BlackBerry®	✓	✓	
Integrate with accounting solutions			
Sage Instant Accounts	✓	✓	
Sage 50 Accounts	✓	✓	

Please note: Bold items included in this chart denote new and improved features in ACT! 2008.
*Asterisks denote this operation must be performed on the web server.

For further information on Sage 50 ACT! or Sage 50 ACT! Premium software, please call the ACT! Sales Team on 0845 245 0276 or visit www.sage.co.uk/act

The ACT! product range can be bought through a variety of different channels:

- direct from Sage (including from our online shop – www.sage.co.uk/shop)
- from many retail stores
- from an ACT! Business Partner



Sage (UK) Limited,
North Park,
Newcastle upon Tyne,
NE13 9AA

Tel 0845 111 9988
Fax 0845 245 0297
www.sage.co.uk